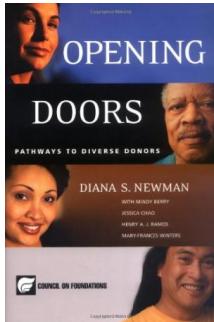


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## OPENING DOORS: PATHWAYS TO DIVERSE DONORS (HARDBACK)



John Wiley Sons Inc, United States, 2002. Hardback. Condition: New. Language: English . Brand New Book. Winner of the 2002 Skystone Ryan Research Prize from the Association of Fundraising Professionals. Sponsored by the prestigious Council on Foundations, Opening Doors is a down-to-earth guide for fundraising practitioners who want to broaden their funding base and reach new donors or improve the diversity of their existing development programs. Based in solid research, Opening Doors provides information about the cultural and charitable practices...

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